

JOB DESCRIPTION

Senior Consultant – Full-Time Position

IAC Partners is looking for a Senior Consultant to help the company continue to grow and develop its North American business. You will be supported by a Manager (from Manager to Partner) who will train and mentor you to understand IAC's methodologies in consulting and overall culture. Office is located in Chicago with the role requiring travel within the US/Canada and abroad to work with our clients.

Role

With operational and technical expertise in project management, you will be involved in one or more consulting project in various industries (energy, automotive, healthcare, aerospace, mobility, consumer goods etc.).

Your responsibilities will include but are not limited to:

- Providing project management, coordination and operational support to key client projects including supporting project execution, managing timelines, budget, development of deliverables, client event coordination, workshop design, set-up and expense management.
- Conduct value analysis on the products and programs on which you will be working on, including technologies and purchasing challenges
- Conduct both quantitative and qualitative, market and design research across multiple types of commercial and organizational projects including generative "blue ocean" opportunities that build a business case as well as new product development initiatives that lower the cost structure or help bring new innovations to the marketplace
- Identify business challenges or organizational roadblocks and support client to capture new opportunities to overcome challenges
- Lead Steering Committee presentations with client team to provide project status & next steps
- Collect, curate and synthesize key project learnings and approaches to help produce a branded, consistent set of IAC methods, tools and offerings
- Utilize all the approaches to identify creative, strategic ways to overcome the challenges our customers face

You will be in charge of a team of consultants, & responsible to help them master the following skills:

- Lead and facilitate a working group
- Deliver high-quality documents and synthesis
- Manage customer relationships.

The role will require you to collaborate with Managers and Partners to respond to customer project requests (both technical and business proposals) and participate in the proposal meetings.

Profile

Graduated with a Bachelor's or Master's degree preferably in engineering or business, have at least 3 to 5 years of successful industrial experience, ideally from a consulting firm and/or within an industrial player on R&D and/or Supply Chain / Procurement projects.

Excellent written and verbal communication skills with excellent interpersonal skills. Proven ability to build relationships with customers. Savvy, passionate about the industrial environment, with a desire to develop your technical knowledge and share it with others.

Analytical and synthesis skills are highly recommended, with a fluency in English (+ another language a plus). Collaborative team player with a strong team spirited mindset will be your guarantee for success at IAC Partners!